SPIL

THINKING ABOUT PROFITABILITY

SPIL ORDER ENTRY

Capture every order accurately.
Drive smooth production.

Accurate orders. Better planning. Higher customer satisfaction.

SPIL Order Entry

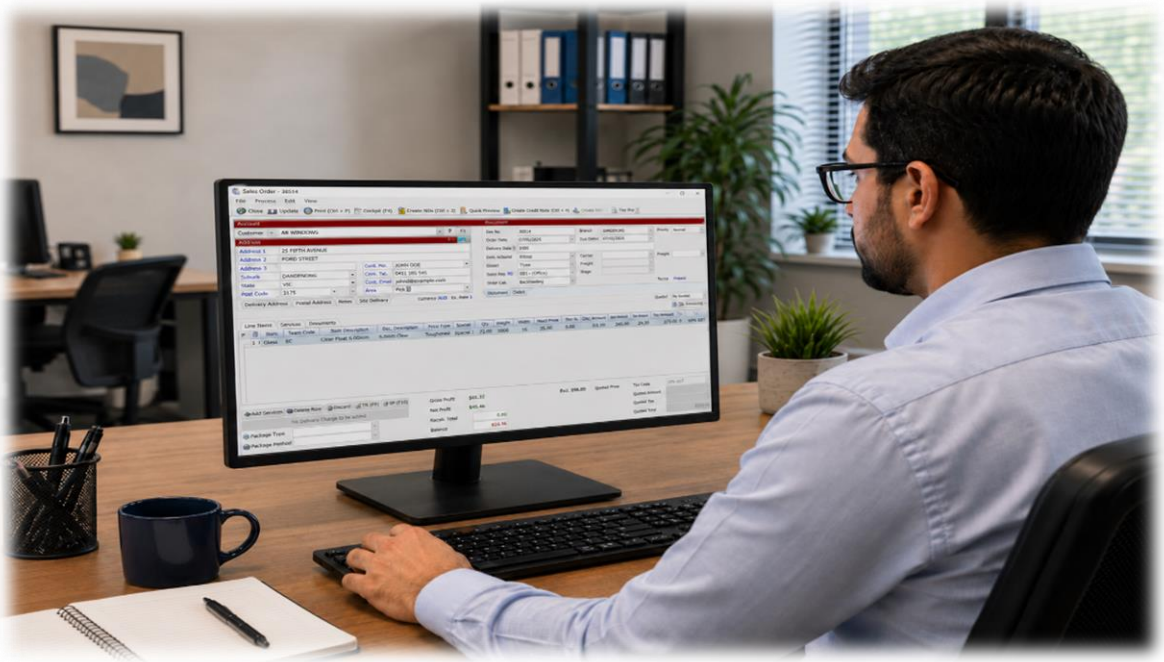
Faster, More Accurate Sales Order Processing for Flat Glass Fabricators

SPIL Order Entry provides a structured and user-friendly way to create quotations and sales orders for flat glass products.

From customer selection and glass configuration to pricing, processing requirements, production instructions and delivery details, all essential order information is captured in one connected system.

Key Capabilities

- Fast quotation and sales order creation
- Customer-specific pricing and product configuration
- Glass, processing and service selection
- Shape and IGU configuration
- Automated calculations and order validation
- Seamless connection with production and dispatch

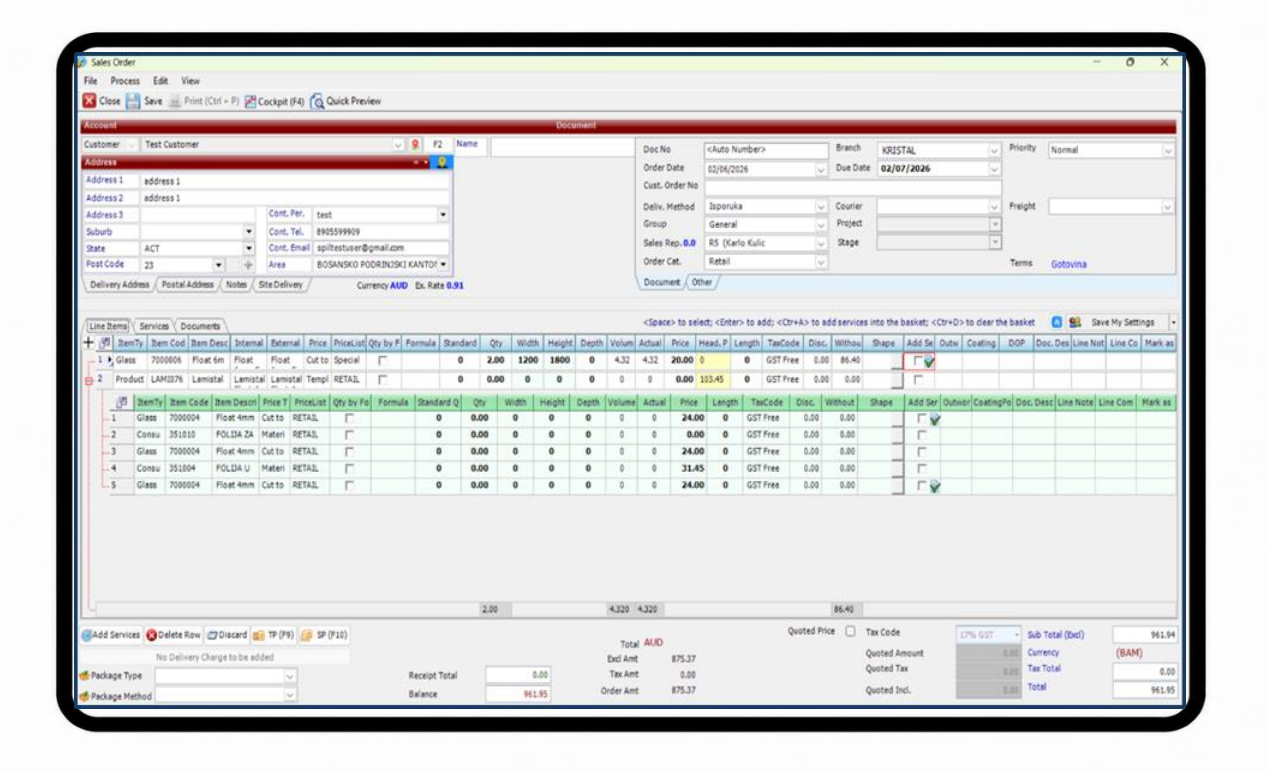


One Connected Order Entry Workspace

Capture every commercial and production detail in a consistent, controlled process.

The main order entry workspace brings customer details, delivery information, order lines, services, dimensions, pricing and totals together in one screen. This reduces repeated entry, improves accuracy and gives sales teams a clear view of the complete order before it is released.

Customer and delivery control Select the customer, confirm addresses, contacts, order dates, branch, delivery method and commercial terms.	**Detailed glass order lines** Enter products, templates, services, dimensions, quantities, price types and processing requirements in a structured grid.
Accurate pricing Apply customer-specific price lists, service charges, taxes and discounts with immediate order total visibility.	**Eliminates order errors** Validation and connected calculations help identify missing or inconsistent information before production begins.

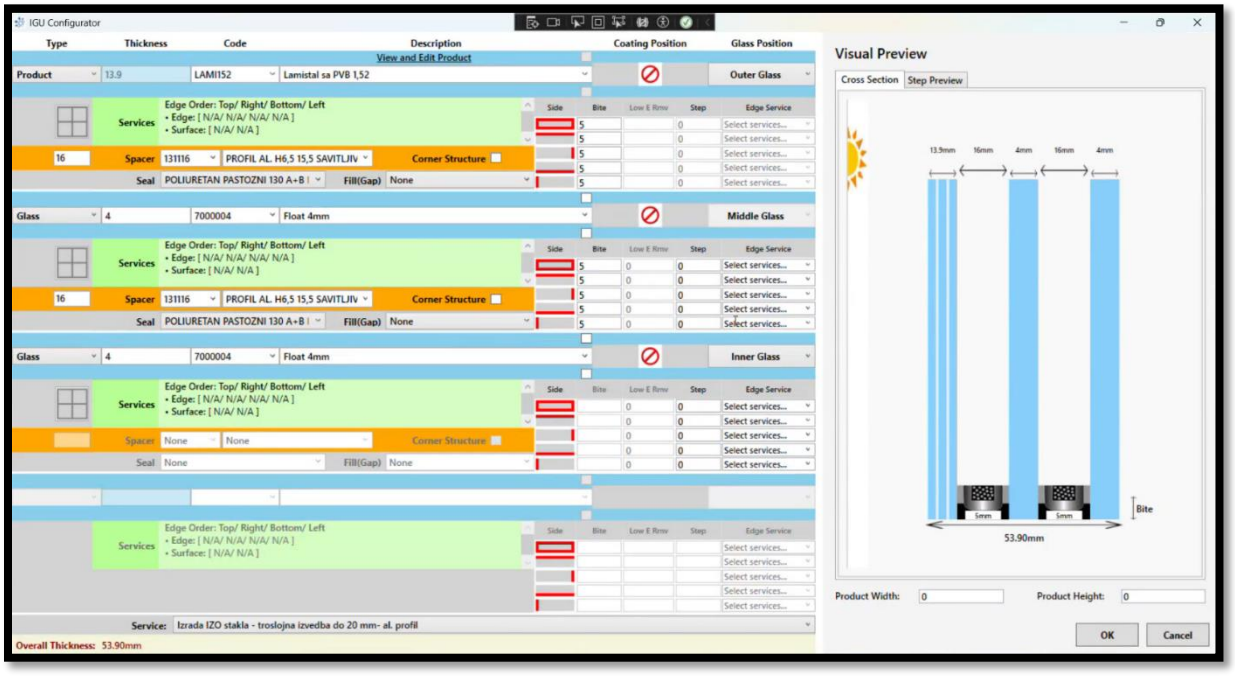


Configure Complex IGU Products with Confidence

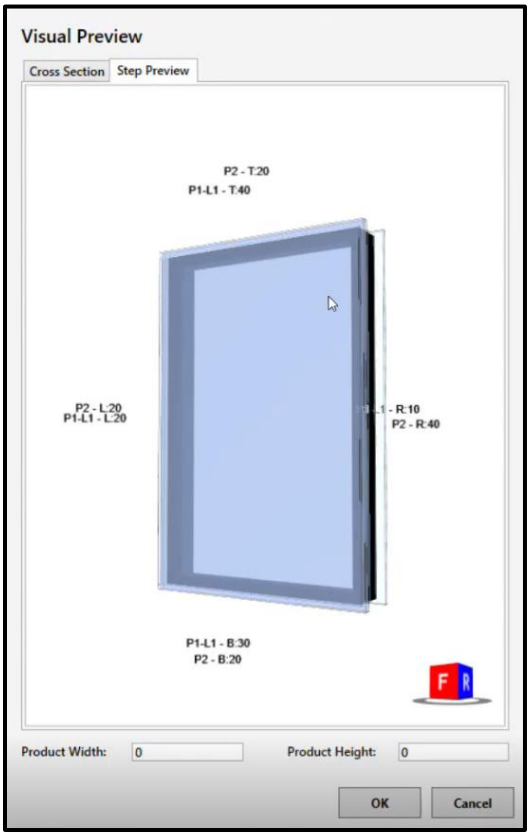
Build multi-panel insulated glass units while keeping glass, spacers, seals, services and edge requirements connected.

The IGU Glass Ordering Process guides users through each component of the unit. Panels, glass positions, spacer details, cavities, seals, surface services, edge services, step values and Low-E removal requirements can be configured in one controlled workflow.

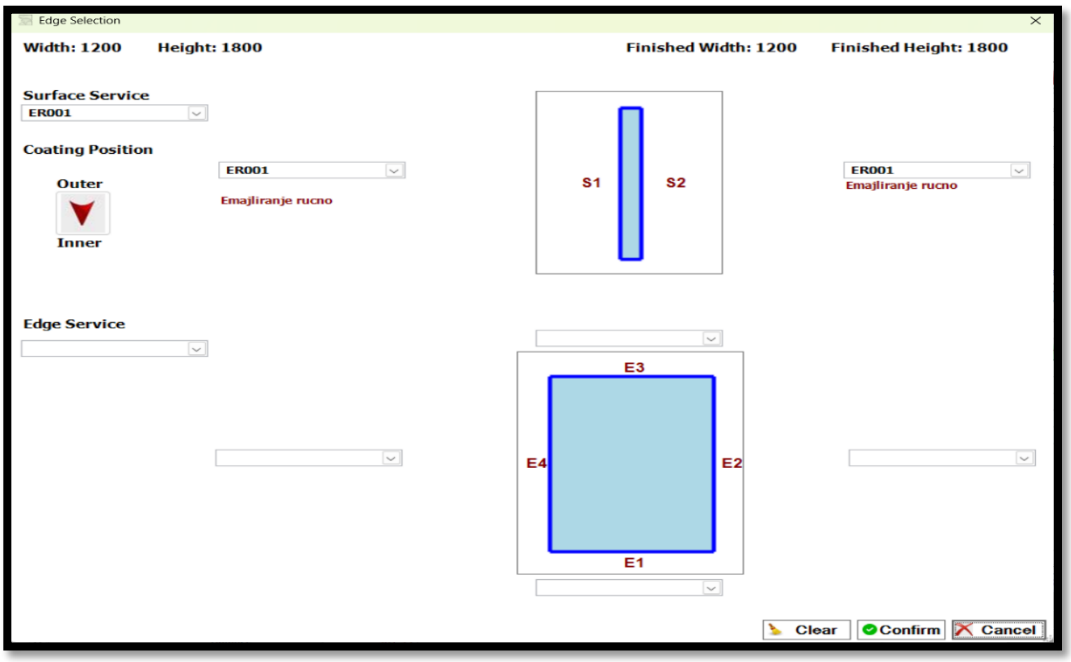
1	2	3	4
Select glass panels	**Define spacers and cavities**	**Apply services and edge details**	**Review the visual configuration**



Expanded Visual Preview



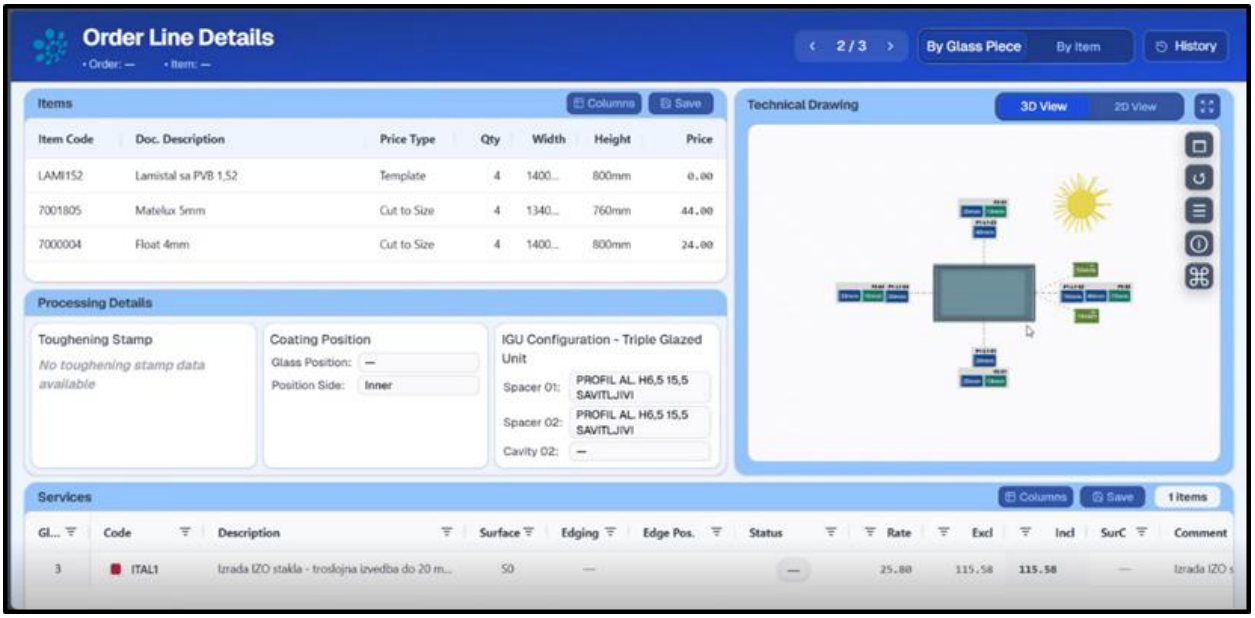
Service Selection screen

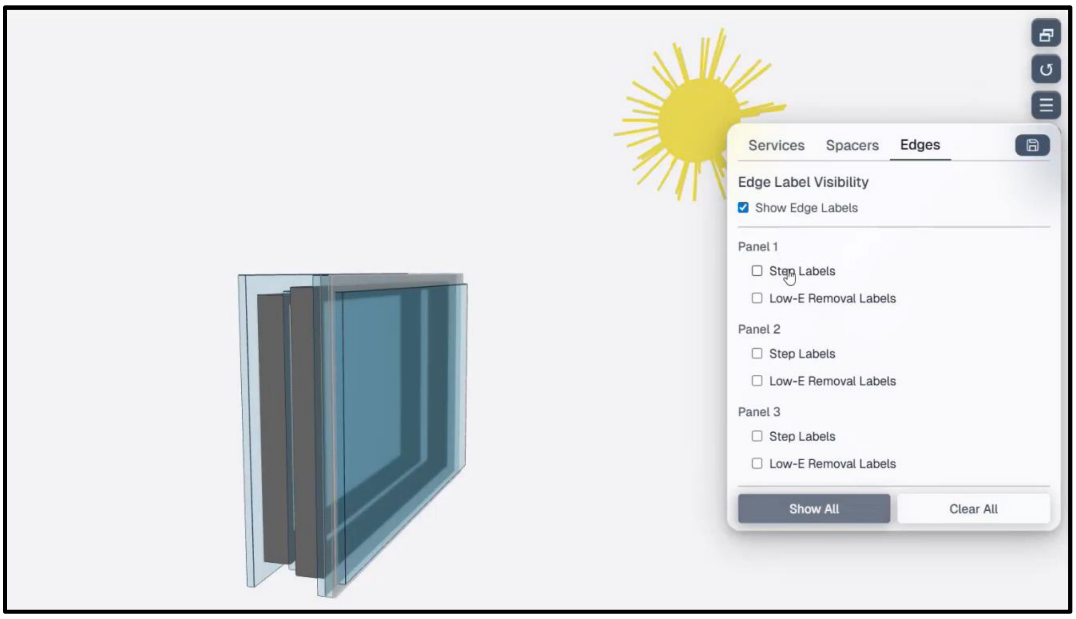


See Every Order Line in 2D and 3D

Turn complex technical details into clear, visual production information.

The Order Line Details screen provides a complete view of the selected glass piece, including panel structure, processing details, coating position, services, spacers and edge requirements. Users can switch between 2D and 3D views to verify the configuration before it moves to production.





Control Sales Orders from Enquiry to Production

A central order list gives teams the visibility needed to prioritise work, follow progress and respond quickly to customers.

The Sales Order List provides a single point for reviewing quotations and orders by customer, date, required delivery, status and value. Users can locate the required order quickly, open it for review and continue the workflow without searching through separate files or disconnected systems.

Order No.	Customer	Order Date	Required	Status	Value
SO-10458	Crystal Glass	29/07/2026	05/08/2026	**In Progress**	$4,820
SO-10459	Metro Facades	29/07/2026	07/08/2026	**Confirmed**	$7,315
SO-10460	Prime Glazing	29/07/2026	08/08/2026	**Quotation**	$2,940
SO-10461	Urban Projects	29/07/2026	09/08/2026	**Ready**	$6,780
SO-10462	ClearView Glass	29/07/2026	12/08/2026	**On Hold**	$3,125

Find orders quickly
Search and filter orders by customer, dates, order number, delivery requirement or current status.

Improve customer response
Access the latest order information quickly when customers request updates or changes.

Prioritise work
Use required dates and order status to support sales, planning, production and dispatch coordination.

Maintain one source of truth
Keep commercial, technical and production information connected throughout the order lifecycle.

Transform order processing with SPIL

Create accurate orders faster, communicate clearer production requirements and keep every department working from the same information.

Testimonials

Brandon and Peter- Directors

WA GlassKote, Perth – Western Australia

Today, we are Perth's largest manufacturer of glass splashbacks and have now expanded into large format porcelain tiles without the need for further software investment. We recommend contacting SPIL Software and discussing ways to increase your profits.

Steve Reynolds – IT Manager

Chevron Glass Pty Ltd, Adelaide – South Australia

The dedicated SPIL Glass team worked closely with Chevron Glass staff and continue to do so, offering efficient program development and communication with key Chevron staff. A good working relationship has been established and continues to develop.

Christian Auer - Head of IT

Rottler und Rüdiger und Partner GmbH – Germany

Our main company is Rottler und Rüdiger und Partner GmbH, a manufacturer of special machinery for IGUs' and MPK Modelle profile Konfektion GMBH is our subsidiary supplier of final material components for IGU manufacturers and for that we use enhanced features of SPIL Opti to produce those profiles.

Contact & Support

We’re here to help. Reach out to our team for sales, support, or general enquiries across Australia and the USA.

Australian Sales & Support

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