



SPIL

THINKING ABOUT PROFITABILITY



SPIL ORDER ENTRY

Capture every order accurately.
Drive smooth production.

Accurate orders. Better planning. Higher customer satisfaction.



SPIL Order Entry

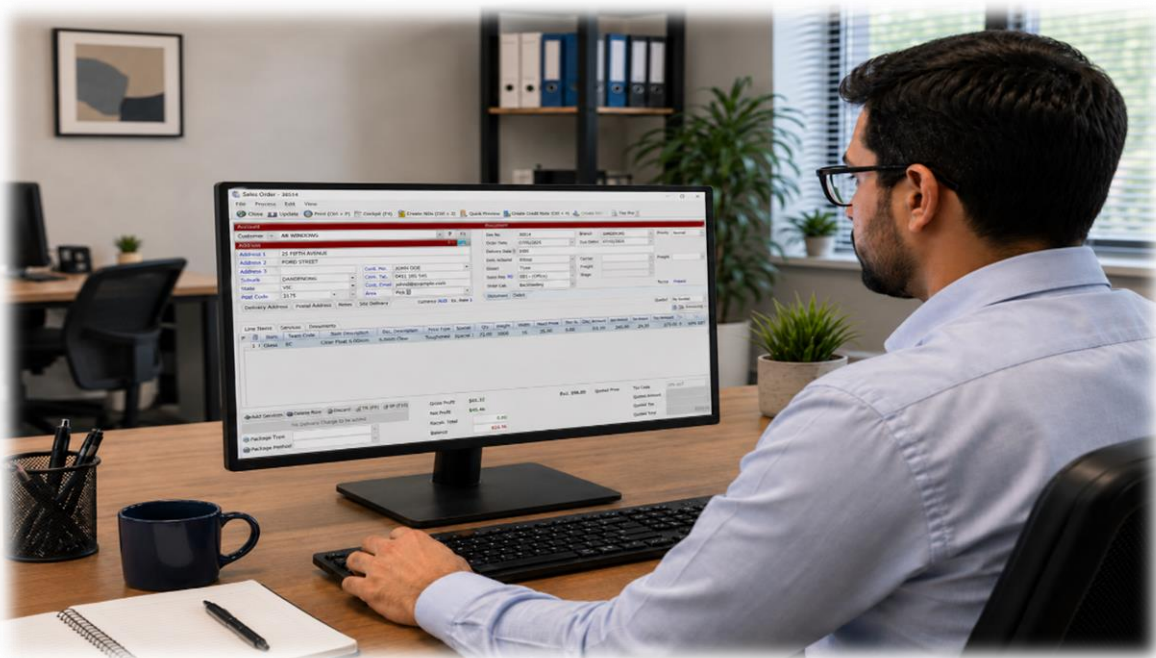
Faster, More Accurate Sales Order Processing for Flat Glass Fabricators

SPIL Order Entry provides a structured and user-friendly way to create quotations and sales orders for flat glass products.

From customer selection and glass configuration to pricing, processing requirements, production instructions and delivery details, all essential order information is captured in one connected system.

Key Capabilities

- Fast quotation and sales order creation
- Customer-specific pricing and product configuration
- Glass, processing and service selection
- Shape and IGU configuration
- Automated calculations and order validation
- Seamless connection with production and dispatch



One Connected Order Entry Workspace

Capture every commercial and production detail in a consistent, controlled process.

The main order entry workspace brings customer details, delivery information, order lines, services, dimensions, pricing and totals together in one screen. This reduces repeated entry, improves accuracy and gives sales teams a clear view of the complete order before it is released.

Customer and delivery control

Select the customer, confirm addresses, contacts, order dates, branch, delivery method and commercial terms.

Detailed glass order lines

Enter products, templates, services, dimensions, quantities, price types and processing requirements in a structured grid.

Accurate pricing

Apply customer-specific price lists, service charges, taxes and discounts with immediate order total visibility.

Eliminates order errors

Validation and connected calculations help identify missing or inconsistent information before production begins.

The screenshot displays the 'Sales Order' application window. The top section contains fields for Customer (Test Customer), Address (Address 1, Address 2, Address 3), Contact (Cont. Per: test, Cont. Tel: 895599909, Cont. Email: spiltestuser@gmail.com), State (ACT), Post Code (23), Area (BOSANSKO PODRZINSKI KANTON), Delivery Address, Postal Address, Notes, Site Delivery, Currency (AUD), and Ex. Rate (0.91). The middle section shows order details including Doc No, Order Date (02/04/2026), Due Date (02/07/2026), Cust. Order No, Deliv. Method (Japonika), Courier, Freight, Group (General), Project, Sales Rep. (RS (Karlo Kulic)), Stage, Order Cat. (Retail), and Terms (Gotovina). The bottom section is a table of order lines with columns for Item No, Item Code, Item Description, Internal, External, Price, Price List, Qty by P, Formula, Standard, Qty, Width, Height, Depth, Volume, Actual, Price, Length, Tax Code, Disc, Without, Shape, Add Ser, Outw, Coating, DOP, Doc. Des, Line No, Line Co, and Mark as. The table contains five lines of data. The bottom right corner shows a summary of the order with fields for Total AUD, Quoted Price, Tax Code, Quoted Amount, Quoted Tax, Quoted Incl., Sub Total (Bnd), Currency, Tax Total, and Total.

Item No	Item Code	Item Description	Internal	External	Price	Price List	Qty by P	Formula	Standard	Qty	Width	Height	Depth	Volume	Actual	Price	Length	Tax Code	Disc	Without	Shape	Add Ser	Outw	Coating	DOP	Doc. Des	Line No	Line Co	Mark as
1	Glass	7000004	Float 6mm	Float	Cut to	Special			0	0.00	0	0	0	0	0	24.00	0	GST Free	0.00	0.00									
2	Product	LAM0376	Lamistal	Lamistal	Lamistal	Tempo	RETAI		0	0.00	0	0	0	0	0	0.00	103.45	0	GST Free	0.00	0.00								
3	Glass	7000004	Float 4mm	Cut to	RETAI				0	0.00	0	0	0	0	0	0.00	0	GST Free	0.00	0.00									
4	Glass	7000004	Float 4mm	Cut to	RETAI				0	0.00	0	0	0	0	0	0.00	0	GST Free	0.00	0.00									
5	Glass	7000004	Float 4mm	Cut to	RETAI				0	0.00	0	0	0	0	0	0.00	0	GST Free	0.00	0.00									

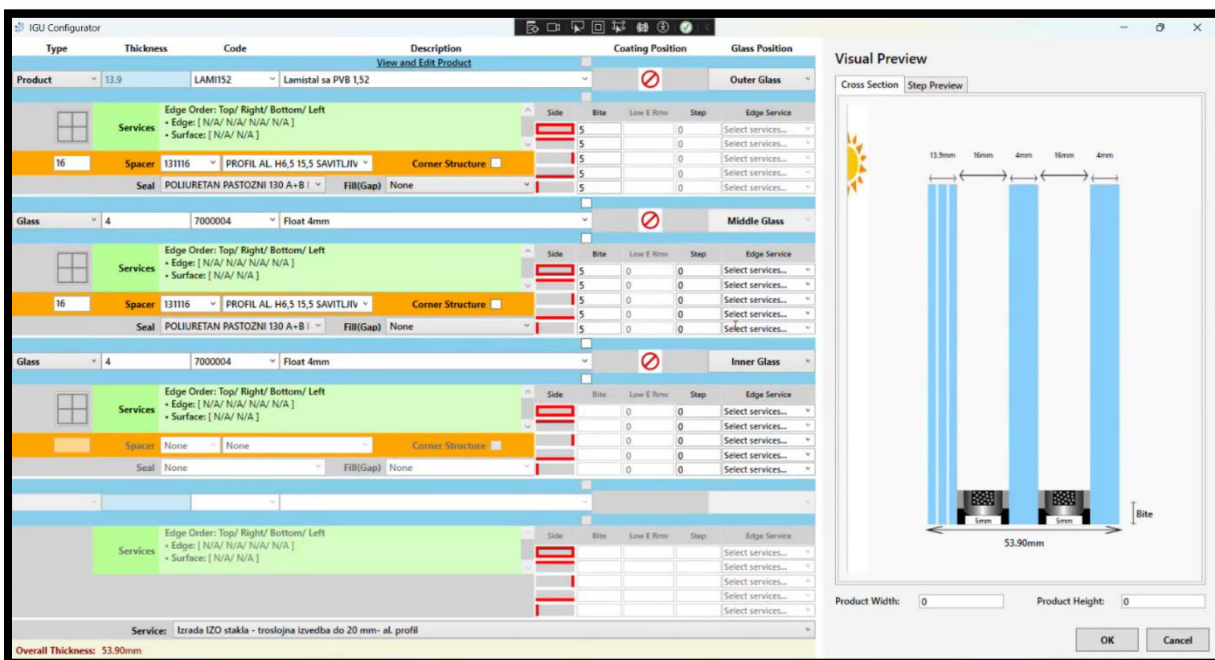
Summary:

Total AUD	875.37	Quoted Price	17% GST	Sub Total (Bnd)	961.94
End Amt	875.37	Quoted Amount	0.00	Currency	(BAM)
Tax Amt	0.00	Quoted Tax	0.00	Tax Total	0.00
Order Amt	875.37	Quoted Incl.	0.00	Total	961.95

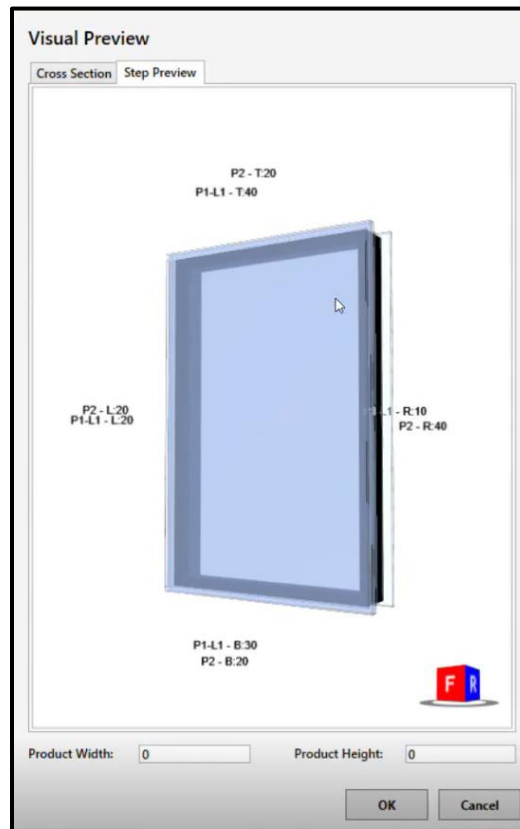
Configure Complex IGU Products with Confidence

Build multi-panel insulated glass units while keeping glass, spacers, seals, services and edge requirements connected.

The IGU Glass Ordering Process guides users through each component of the unit. Panels, glass positions, spacer details, cavities, seals, surface services, edge services, step values and Low-E removal requirements can be configured in one controlled workflow.



Expanded Visual Preview



Service Selection screen

Edge Selection

Width: 1200 Height: 1800 Finished Width: 1200 Finished Height: 1800

Surface Service
ER001

Coating Position
Outer
Inner

ER001
Emajliranje ručno

Edge Service

S1 S2

E3 E4 E2 E1

Clear Confirm Cancel

See Every Order Line in 2D and 3D

Turn complex technical details into clear, visual production information.

The Order Line Details screen provides a complete view of the selected glass piece, including panel structure, processing details, coating position, services, spacers and edge requirements. Users can switch between 2D and 3D views to verify the configuration before it moves to production.

Order Line Details

Order: — Item: —

2 / 3 By Glass Piece By Item History

Items

Item Code	Doc. Description	Price Type	Qty	Width	Height	Price
LAM152	Lamistal sa PVB 1,52	Template	4	1400...	800mm	0,00
7001805	Matelux 5mm	Cut to Size	4	1340...	760mm	44,00
7000004	Float 4mm	Cut to Size	4	1400...	800mm	24,00

Processing Details

Toughening Stamp
No toughening stamp data available

Coating Position
Glass Position: —
Position Side: Inner

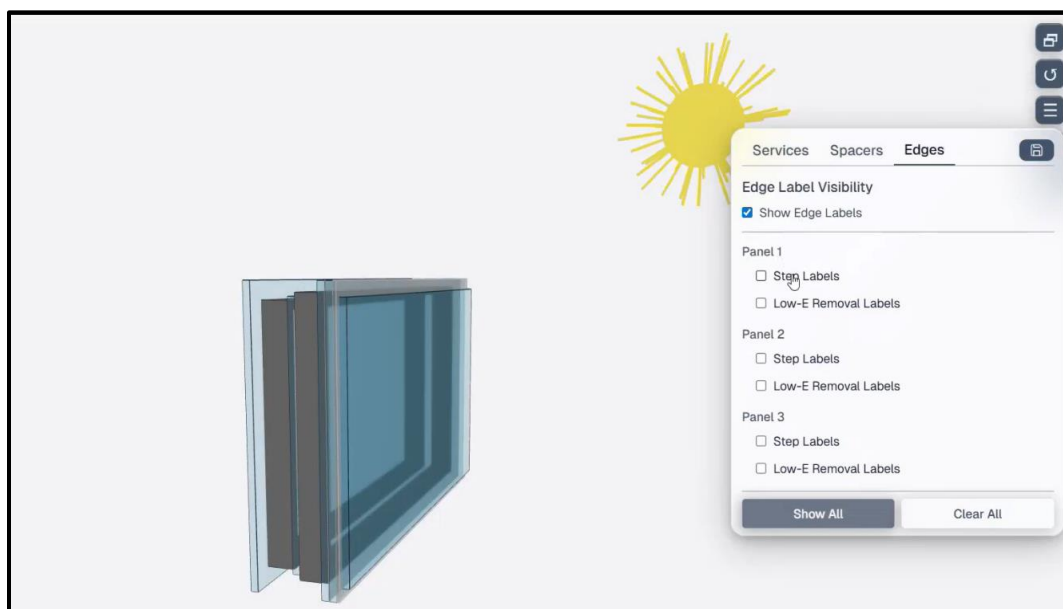
IGU Configuration - Triple Glazed Unit
Spacer 01: PROFIL AL H6,5 15,5 SAVITLJIVI
Spacer 02: PROFIL AL H6,5 15,5 SAVITLJIVI
Cavity 02: —

Services

GL...	Code	Description	Surface	Edging	Edge Pos.	Status	Rate	Excl	Incl	SurC	Comment
3	ITAL1	Izrada IZO stakla - troslojna izvedba do 20 m...	50	—	—	—	25,80	115,58	115,58	—	Izrada IZO s...

Technical Drawing

3D View 2D View



Control Sales Orders from Enquiry to Production

A central order list gives teams the visibility needed to prioritise work, follow progress and respond quickly to customers.

The Sales Order List provides a single point for reviewing quotations and orders by customer, date, required delivery, status and value. Users can locate the required order quickly, open it for review and continue the workflow without searching through separate files or disconnected systems.

Order No.	Customer	Order Date	Required	Status	Value
SO-10458	Crystal Glass	29/07/2026	05/08/2026	In Progress	\$4,820
SO-10459	Metro Facades	29/07/2026	07/08/2026	Confirmed	\$7,315
SO-10460	Prime Glazing	29/07/2026	08/08/2026	Quotation	\$2,940
SO-10461	Urban Projects	29/07/2026	09/08/2026	Ready	\$6,780
SO-10462	ClearView Glass	29/07/2026	12/08/2026	On Hold	\$3,125

Find orders quickly

Search and filter orders by customer, dates, order number, delivery requirement or current status.

Improve customer response

Access the latest order information quickly when customers request updates or changes.

Prioritise work

Use required dates and order status to support sales, planning, production and dispatch coordination.

Maintain one source of truth

Keep commercial, technical and production information connected throughout the order lifecycle.

Transform order processing with SPIL

Create accurate orders faster, communicate clearer production requirements and keep every department working from the same information.

Testimonials



Brandon and Peter- Directors

WA GlassKote,
Perth – Western
Australia

Today, we are Perth's largest manufacturer of glass splashbacks and have now expanded into large format porcelain tiles without the need for further software investment. We recommend contacting SPIL Software and discussing ways to increase your profits.



Steve Reynolds – IT Manager

Chevron Glass
Pty Ltd, Adelaide
– South Australia

The dedicated SPIL Glass team worked closely with Chevron Glass staff and continue to do so, offering efficient program development and communication with key Chevron staff. A good working relationship has been established and continues to develop.



Christian Auer - Head of IT

Rottler und Rüdiger
und Partner GmbH
– Germany

Our main company is Rottler und Rüdiger und Partner GmbH, a manufacturer of special machinery for IGUs' and MPK Modelle profile Konfektion GMBH is our subsidiary supplier of final material components for IGU manufacturers and for that we use enhanced features of SPIL Opti to produce those profiles.



Contact & Support

We're here to help. Reach out to our team for sales, support, or general enquiries across Australia and the USA.



Australian Sales & Support

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